

Table D
2013 Utah Market Share Report
FRATERNAL LIFE INSURANCE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Independent Order Of Foresters Us Br	30.40%	\$2,235,672
2	Thrivent Financial For Lutherans	23.83%	\$1,752,556
3	Modern Woodmen Of Amer	18.17%	\$1,335,853
4	Knights Of Columbus	17.54%	\$1,289,599
5	Royal Neighbors Of Amer	8.61%	\$633,222
6	Woodmen World Life Ins Soc	0.82%	\$59,939
7	Slovene Natl Benefit Society	0.16%	\$11,646
8	Croatian Fraternal Union Of Amer	0.13%	\$9,573
9	Sons Of Norway	0.12%	\$8,742
10	Woodmen World Assur Life Assn	0.10%	\$7,198
11	United States Letter Carriers Mut Be	0.08%	\$5,623
12	Wsa Fraternal Life	0.04%	\$2,986
13	Order of United Commercial Travelers	0.02%	\$1,220
14	First Cath Slovak Ladies Assn USA	0.00%	\$108
TOTAL FOR TOP 14 RANKED INSURERS		100.00%	\$7,353,937
TOTAL FOR ALL 14 INSURERS WRITING THIS LINE		100.00%	\$7,353,937